$(2 \times 4 = 8 \text{ weightage})$

FIRST SEMESTER B.B.A. DEGREE (PRIVATE/SDE) EXAMINATION, APRIL/MAY 2013 (CCSS) BB1 C01—MANAGERIAL ECONOMICS

Time: 3 Hrs Max. weightage 30

Part A - Answer all nine questions. Each question carries a weightage of 1.

- Define Economics.
- 2. Define the term "Demand".
- 3. What do you mean by cross elasticity of demand.
- 4. Explain production function.
- 5. Distinguish between Marginal cost and Average cost.
- Define price discrimination.
- 7. Define Oligopoly.
- 8. Define Business cycles.
- 9. What do you mean by skimming price policy?

Part B - Answer any five questions. Each question carries a weightage of 2.

- 10. Explain Laws of Demand. What are its assumptions?
- 11. What is demand forecasting? Explain any two methods of demand forecasting for a new product.
- 12. What are the characteristics of Managerial Economics?

 $(9 \times 1 = 9 \text{ weightage})$

- 13. Distinguish between Marginal cost pricing and Full cost pricing. State any two advantages of each.
- 14. Explain the characteristics features of perfect competitive market.
- 15. Explain briefly the factors affecting pricing decisions.
- 16. Explain the different phases of Business cycles.

 $(5 \times 2 = 10 \text{ weightage})$

Part C - Answer any two questions. Each question carries a weightage of 4.

- 17. What is monopoly market? Explain how equilibrium is attained under monopoly market.
- 18. Explain the economies and diseconomies of scale.
- 19. Define Managerial Economics. How does it differ from Pure Economics? Explain the scope of managerial economics.

 $(2 \times 4 = 8 \text{ weightage})$